## Labour Market CONCEPTS, ISSUES AND EVIDENCES

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### 1. Labour Market

- Deals with market of labour services in exchange of wages and covers mainly
  Employment, wages, discrimination, job search, labour market institution etc.
- Basic model of neoclassical theory of labour supply deals with trade-off between consumption & leisure
  - Supply of individual is positive if wage>reservation wage; Relationship between labour supply and wage is determined by substitution and income effects; Household model of labour supply: unitary model and collective model; Two effect during crisis: added worker effect and discouraged worker effect
- Labour demand is derived demand
  - □ In short run MPL=w/p, in long run MPL/MPK= w/r
- Education and training are critical factor of labour markets
- Presently, it is recognized that there is some imperfection in labour market; sources of imperfection
  - □ Frictions –job search and matching, specific human capital
  - Market power and collusion
  - Labour market institutions: Employment protection legislation; Minimum wages, wage setting; Collective bargaining, trade unions; Unemployment benefits, income transfers.
    - Rationale for labour market institutions: Efficiency, equity, policy failures, stability, crisis mitigation.

### 2. Labour Market in Developing Countries: A Positive view

Labour markets **perform well** in developing countries, at least in aggregate, because of

approximate the competitive norm

Poor labour market performance in terms of employment and wages is due to

the baleful influence of institutional factors

Classic models of economic dualism (Lewis) also support an optimistic view of labour markets in developing countries as well as the importance of institutional factors in impairing labour market performance

### 2. Labour Market in Developing Countries: Less benign view

Segmented urban labour market is reflected by open urban unemployment

Result of excessive rural-urban migration

Cannot be resolved by increasing the rate of urban job creation in the formal sector which will always lag behind urban-based labour supply

Structural change is growth reducing when between sector component of productivity change is negative

Jobless growth at the aggregate level is the norm rather than the exception

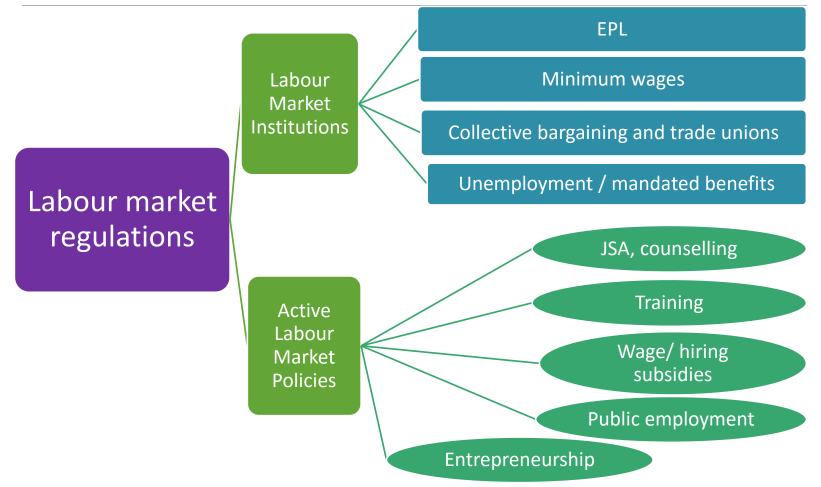
Appropriate policy interventions that go beyond institutional factors are required

to respond to the challenge of excessive rural-urban migration, the 'wrong' kind of structural change and jobless growth at the economy-wide level

Also focus on the challenge of **'skills mismatch'** 

□ The problem lies with a dysfunctional **education and training system** 

## 3. Labour market institutions and policies: A conceptual framework



### 3. Labour market institutions: Empirical approaches

#### Impact of LMI

Cost of dismissal, restrictions on contracts (strictness of legislation)

Minimum wages

Unemployment benefits – generosity and duration)

#### Outcomes of interest

Unemployment (levels, flows)

Employment (hiring, firing, levels)

Composition of employment; Wages

Impact for specific groups

Productivity and output etc.

Macro-econometric approach (pooled regression using cross-country/time-series data)

Micro-econometric approach (over time within a country due to reforms/changes to LMIs)

Example of commonly used specification of the employment function:

 $\ln L_{t} = \beta_{0} + \beta_{1} \ln w_{t} + \beta_{2} \ln Y_{t} + \beta_{3} \ln L_{t-1} + u_{t}$ 

However, empirical evidence does not lead to a "smoking gun"

## 3. Labour market institutions in developing countries: New directions

Capacity and commitment of developing countries has improved quite strongly in recent years

Emphasis shifted from "job protection" to "worker protection" -> **flexicurity debate** 

Positive impact of minimum wages has galvanized new interest in their role

**Mahatma Gandhi National Rural Employment Act (MGNREGA)** has also shown the impact of the world's first wage floor for the rural (informal) economy

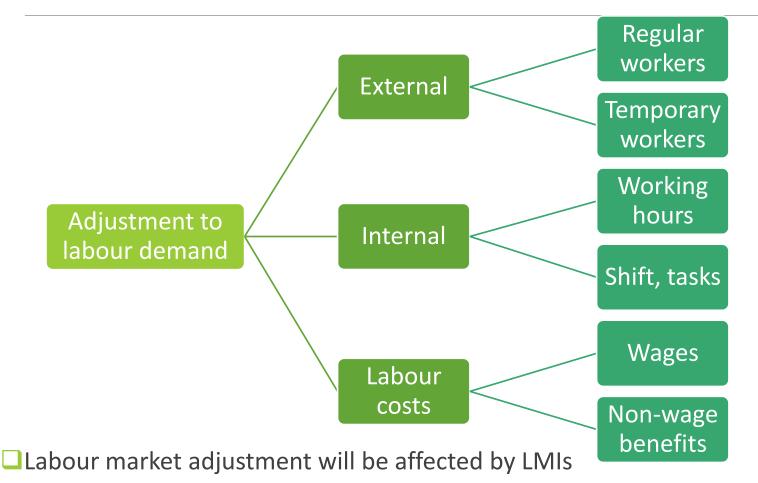
**Social protection floor** covering the informal sector

Challenges remain in developing countries

- Coverage, enforcement and compliance
- Capacity and resources
- Political commitment

Need a shift in the debate- from polarized positions (protection versus distortions) to one based on a concept and goal of effective labour market institutions (a balanced approach)

# 3. Labour market adjustment in response to a shock: at the firm-level



## 3. Active Labour Market Policies (ALMP): Do ALMPs work?

| Intervention                   | Empirical evidence  | Additional constraints for developing countries   |
|--------------------------------|---|---|
| Job search<br>assistance       | Generally positive impact; inexpensive and cost-effective   | Lack of employment services (public and<br>private); more relevant for formal<br>transactions in the labour market; less<br>relevant when structural and cyclical<br>unemployment is high |
| Training                       | Stronger positive impact over longer term; on-<br>the-job training more effective; training<br>targeting youth have been generally less<br>successful                       | inappropriate   |
| Wage/employme<br>nt subsidies  | Less effective (mixed evidence); can generate deadweight costs and substitution effects   | Expensive and are only relevant to the formal sector  |
| Public<br>works/employm<br>ent | Public works are an effective social protection<br>scheme but are unlikely to improve<br>employment outcomes; subsidized public<br>sector employment tend to be ineffective | infrastructure-related programmes;<br>poor link to training, entrepreneurship   |
| Entrepreneurship<br>incentives | Some positive impact for older/better educated  | Low success rate  |

## 4. Growth, structural transformation and employment

#### □Commonly observed pattern of structural change: agriculture → manufacturing → services

History of Developed Countries

- Common sequence of change: agriculture to industry to services
- □ Monotonous decrease in the share of agriculture and increase of services
- Share of industry increased initially and declined later
- Structure of employment changed with that of output \_ shares roughly similar

### Alternative Paths to Structural Transformation: diversification of agriculture

- Product diversification within agriculture can contribute to raising productivity and employment in rural areas
- □ High value added crops like fruits and vegetables have high growth potential

#### Macroeconomic policy to move away from 'single mandate' and adopt 'dual mandate'

Guardians of stability and active agents of development

## 5. Earnings, inequality, and labour market segmentation

### Technique to use to productivity measurement

Translog TFP Index

Multilateral TFP Index

Malmquist Index

Levinsohn-Petrin methodology (or other methodology of same type)

#### Data envelopment analysis

Stochastic frontier production function

### Different dimension of Inequality are

□Income/consumption

Opportunity (access to education, employment, health etc)

□ Assets (ownership of Land, house and other assets)

□ Social Exclusion (gender and social groups/ethnicity)

Regional /physical environment

#### Different dimensions of inequality are interlinked

## 5. Earnings, inequality, and labour market segmentation

The most commonly used measures of inequality are

- Gini-Coefficient (The coefficient varies between 0 (complete equality) and 1 (complete inequality))
- Pseudo Gini (Pseudo Gini measures inequality in terms of the household welfare)
- Quintile and Decile Dispersion Ratios (The dispersion ratios measure the "distance" between two groups in the distribution of expenditure/income)
- □Share of Income/Consumption of Poorest Group (the total income or consumption of the poorest group, as a share of total income or consumption in the population)
- Palma Ratio (This ratio of richest 10% and poorest 40% population share of income)
- Generalized Entropy Measures (The values of GE vary between 0 and infinity)
- Decomposition of Inequality: Field (focusing the use of regression that helps us to get the contribution of different factors (explanatory variables) of income or earnings inequality)
- Kernel Density Graph (This type of graph gives a visual idea and features of the distribution about the nature of inequality)

Blinder-Oaxaca Decomposition Technique to measure discrimination in the labour market

### Research to do

- Applicability of various model (e.g., Lewis and Harris-Todaro) in Bangladesh? (Rural-urban migration)
- Patterns of migration and factors influencing mobility of labour?
- Link between labour market performance and structural change and growth?
- Returns to schooling?/ effect of education and training?
- Connections among skill mismatches, wages, working conditions, employment and growth?
- > Effects of labour Market interventions on employment?
- >What is the impact of LMI on labour market outcome?
- > How efficient the sector is? (DEA analysis)
- > How is the scenario of inequality in labour market?
- > How is the scenario of discrimination in the labour market? (e.g., gender)