#### Dhaka Roundtable on

#### Reviving the Multilateral Trading System: Post-Bali Issues

23 – 24 November 2014, Bangladesh

Session 4

Mega Trade-Blocs: Implications and Coping Strategies for the Excluded

by
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## Roundtable on Reviving the Multilateral Trading System: Post-Bali Issues

Dhaka, 22-24 November 2014

# Mega Trade-Blocs: Implications and Coping Strategies for the Excluded

Ricardo Bacelette IPEA - Brazil

### Who are the excluded?

#### In Latin America:

- Not a geographical exclusion:
  - Chile, Mexico and Peru (TPP);
  - Colombia and Central America FTAs with US
  - Mexico is also engaging in TTIP (the only in LA), appart from NAFTA
- Not only small LDC's
- Possible negative consequences for Mercosur:
  - -Erosion of market preference in agricultural products towards EU, in favor of the US due to TTIP
  - -Loss of Generalized System of Preferences (GSP) to Argentina, Brazil, Uruguay and Venezuela by EU due to income increase
  - -Exclusion of these countries of GVC's

## Brazilian Coping Strategies

 Mercosur member countries' trade policies are tied up by "Assuncion Treaty" (1991) and "Ouro-Preto Protocol" (1994) regarding negotiation with 3<sup>rd</sup> parties

Brazil, Argentina, Paraguay, Uruguay and Venezuela +Bolivia (acceding process since 2012)

- Viable solution are within national borders:
  - Reduce "red tape" and promoting trade facilitation
  - Tackle intermediate goods tariffs in order to foster integration to GVC's
  - Regain international credibility in order to increase FDI inflows

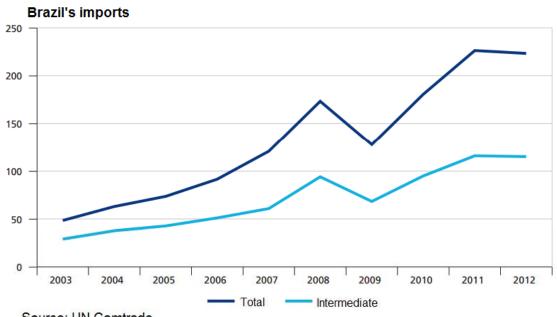
### Red tape and Competitiveness: Easiness of Doing Business in Brazil



Rankings	Distance to Frontier	Distance	to Frontier - São Paulo	Distance to Frontier - Rio de Janeiro			
TOPICS			DB 2015 Rank	DB 2014 Rank	Change in Rank		
Starting a B	usiness		167	160			-7
Dealing with Construction Permits			174	171			-3
Getting Electricity			19	19	No change		
Registering	Property		138	137			-1
Getting Cred	dit		89	86			-3
Protecting M	linority Investors		35	35	No change		
Paying Taxes			177	175			-2
Trading Acro	oss Borders		123	126			3
Enforcing Co	ontracts		118	118	No change		
Resolving In	solvency		55	60	•		5

Source: IFC, World Bank, 2014

### Increasing Brazilian protectionism intermediate goods' imports



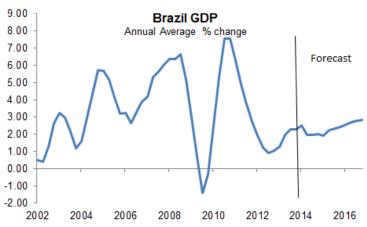
Source: UN Comtrade

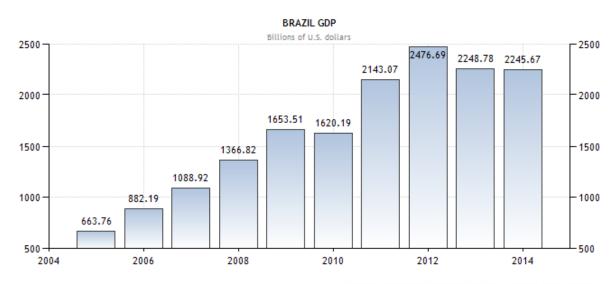
#### Import tariffs (%)

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Total	13.62	12.36	11.48	11.29	11.32	12.19	12.66	12.77	12.81	12.96
Inter mediate	12.01	10.84	9.87	9.78	9.86	9.95	10.64	10.75	10.82	10.96

Source: IPEA, 2014

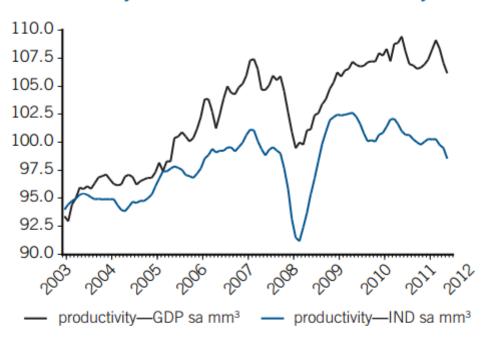
## Effects on GDP, FDI and Productivity





# Effects on GDP, FDI and Productivity

#### **Industry and GDP: Evolution of Labor Productivity**



Source: National Industry Confederation; Central Bank of Brazil

# Effects on GDP, FDI and Productivity



### Conclusions

- Unfavorable political economy for trade openness in Brazil: Major influence from ECLAC's autarchic development policy of the 1960's
- However, more room for negotiation on President's 2<sup>nd</sup> term
- Increasing trade protectionism after international financial crisis of 2008
- Revision of Brazilian industrial policy will be imperative after EU's request of WTO panel on Brazil's discriminatory taxes, in October 2014 (Industrialized Goods Tax - IPI; local content policy)
- Exclusion of Brazil from GVC's

## Thank you!

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